Solicitud a Y Combinator (borrador crudo)

SinHumanos — Plataforma para que las empresas adopten IA: skills (conocimiento ejecutable) y agentes que hacen el trabajo conectados a sus herramientas, más computer vision y chat con datos.

Respuestas en inglés, listas para pegar en el formulario de YC (Winter 2027 cierra el **2-nov-2026**, 8 pm hora del Pacífico; confirmar en ycombinator.com/apply). Solo datos reales al 28-oct-2026; donde no hay dato lo decimos. Al final, la crítica en español que haría un partner.

Criterio usado: ycinsight.com/apply (qué buscan los partners en cada pregunta), ycinsight.com/yc-deal y ycinsight.com/yc-request-for-startups.

Company

Describe what your company does in 50 characters or less.

Turn how employees work into AI agents that do it (49 characters)

What is your company going to make?

SinHumanos lets a non-technical employee describe how they work in Spanish; we turn it into a 'skill' and an agent that does the work connected to email, Office, Drive, Slack and calendars, with an audit trail and human approval. Multi-model, on-premise for enterprises. Also computer vision and chat-with-your-data.

Progress

How far along are you?

Private beta with a waitlist. No paying customers and no usage numbers documented.

How long have each of you been working on this? How much of that has been full-time?

Weeks.

Idea

Why did you pick this idea to work on? Do you have domain expertise? How do you know people need what you're making?

Companies want AI but pilots die after a demo. Evidence: none collected yet.

Who are your competitors? What do you understand about your business that they don't?

Lindy, Relevance AI, Dust, Glean, Microsoft Copilot. Crowded.

How do or will you make money? How much could you make?

US$25/agent/month; teams from US$99/month; enterprise on-premise.

Tell us something surprising or amusing that one of you has discovered.

Pending.

Founders

Founders

Three co-founders: Rafael Herrera (CEO/CFO), Vladimir Díaz (CTO, software engineer, 20 years, PhD in business competitiveness and innovation from IQS–Ramon Llull, advised Ford, CANTV, Google and Globant) and Francisco D'Angelo Ohep (lawyer, LLM in international business law, AI-law specialist from Universidad de Salamanca). Vladimir wrote the code.

Números que YC va a calcular

Pregunta	Respuesta honesta
¿Default alive?	No.
¿Encaja con un RFS 2026?	Maps to 'Company Brain' and 'DevTools for AI agents' — the most competitive categories.
Valuación que pediríamos fuera de YC	Sin valuación
Lo que YC ofrece	US$500k: US$125k por 7% (≈ US$1.79 M post) + US$375k en SAFE sin tope con MFN

Crítica cruda (lo que atacaría un partner)

- Sin valuación por decisión del equipo. Encaja con RFS, pero es la categoría más concurrida de YC y no hay un solo usuario de pago.
- El sitio dice 'desplegando los primeros 712 agentes' sin dato que lo respalde: quítenlo o compruébenlo.

Qué hacer en las próximas 8 semanas

- 10 empresas usándolo gratis y 3 pagando.