SEED ROUND · OCTOBER 2026

SAVANT AI

Everyone sells chatbots. We sell resolution.

dashboard-inxel.menteia.com

by MENTEIA

THE PROBLEM

Carriers grow faster than their call center

01

21 M MVNO lines

Every new line adds load to an expensive, slow call center.

02

Chatbots that don't resolve

They answer, but can't check balances or process porting.

03

Drop-off = port-out

After hours and at peaks, the customer leaves for a competitor.

THE SOLUTION

An AI contact center that resolves in the real system

01

Voice, WhatsApp, email

AI agents per brand, 24/7.

02

Real actions

Balance, porting, top-ups, stolen-line suspension.

03

Human handoff

Transfers with a summary in Twilio Flex.

04

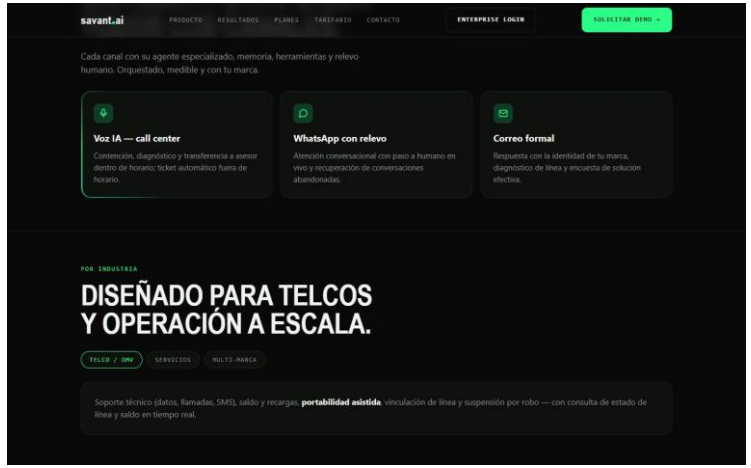
Measured resolution

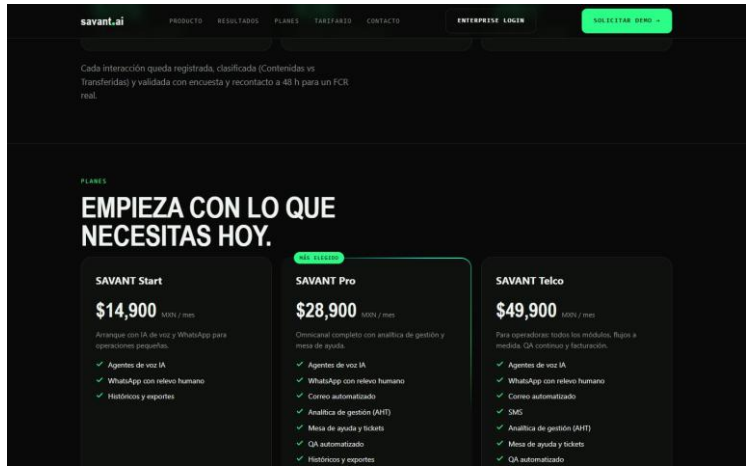
FCR validated at 48 h and auditable containment.

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The product, on screen







WHY WE WIN

Why SAVANT wins

Measurable resolution

48 h FCR, not 'messages handled'.

Telecom domain

Integrated with porting, balance and suspension.

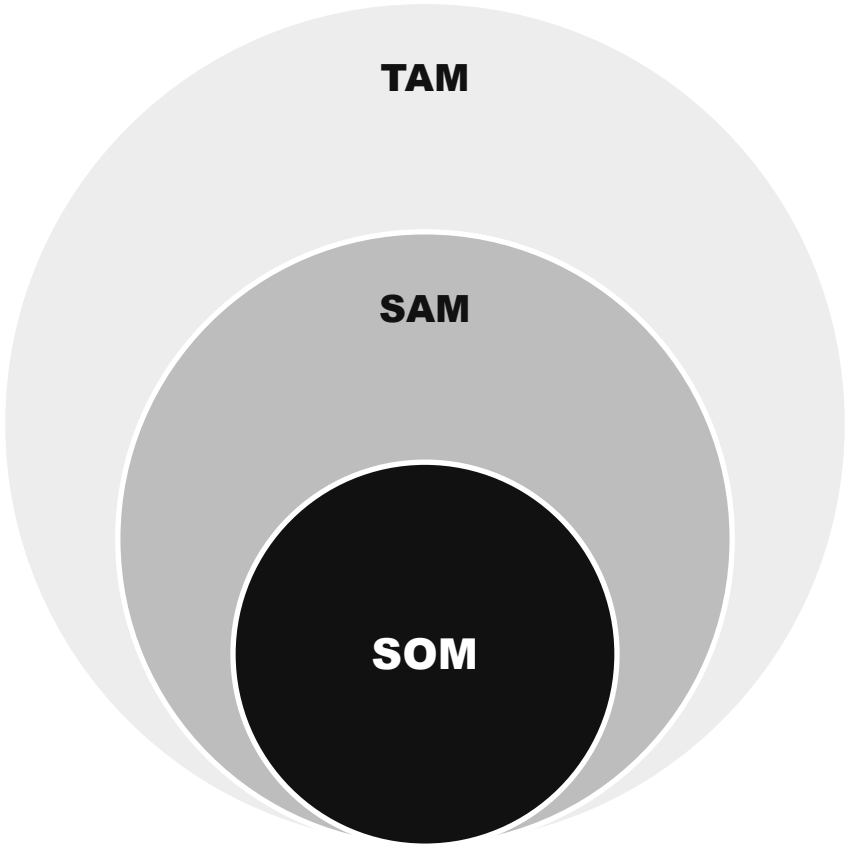
Critical logic in code

Deterministic guards: the LLM doesn't decide sensitive actions.

Multi-brand in days

Flows, credentials and webhooks isolated per brand.

Conversational AI: US$213 M today, US$2.5 B by 2034



TAM US$213.5M

Conversational AI in Mexico 2025 (IMARC); 2,495 M in 2034

SAM US$10M

21 M MVNO lines × US$0.50/year on AI customer service

SOM US$350k

12–15 carriers at US$24k/year

BUSINESS MODEL

Subscription per brand + pay per resolution

PLATFORM

US$800–1,500

per brand per month: dashboard, channels and knowledge base.

USAGE

US$0.15–0.30

per resolved conversation. Voice: from US$0.12 per minute.

SETUP

US$3–8k

integration with the carrier's system.

TRACTION

In production with 3 telecom brands

3

brands live (INXEL group)

4

channels: voice, WhatsApp, email, SMS

US$3.2k

monthly revenue together with KYC

63%

AI containment over 30 days

Last 30 days: 430 calls and 665 minutes handled by AI. Clients: inXel, Jamachulel and XAP.

COMPETITION

Telecom specialists, not another chatbot

Alternative	What it offers	Our advantage
Traditional call center (BPO)	Human agents billed by the hour	24/7 at a fraction of the cost, no headcount growth
Generic chatbots (Botmaker, Yalo)	WhatsApp replies	Resolve inside the carrier's system
CX suites (Zendesk, Genesys)	Expensive generic platforms	Telecom-specialized, live in days
In-house build	Months and a dedicated team	Proven product with 3 brands live

GO-TO-MARKET

From 3 to 14 carriers in 24 months

01

Anchor case

INXEL group as the reference for Mexico's ~30 MVNOs.

02

MVNO enablers

Bundled sales with MVNE/MVNA.

03

LatAm

Colombia, Peru and Chile, where the MVNO model is growing.

WHAT THE ROUND ACHIEVES

24-month roadmap



MONTHS 1–6

Scalable product

- Migrate persistence to Postgres
- Public FCR and containment metrics
- 2 new carriers

MONTHS 7–12

Win the MVNOs

- 6 carriers in production
- Partnership with an MVNO enabler
- Reduce dependence on Twilio

MONTHS 13–18

LatAm

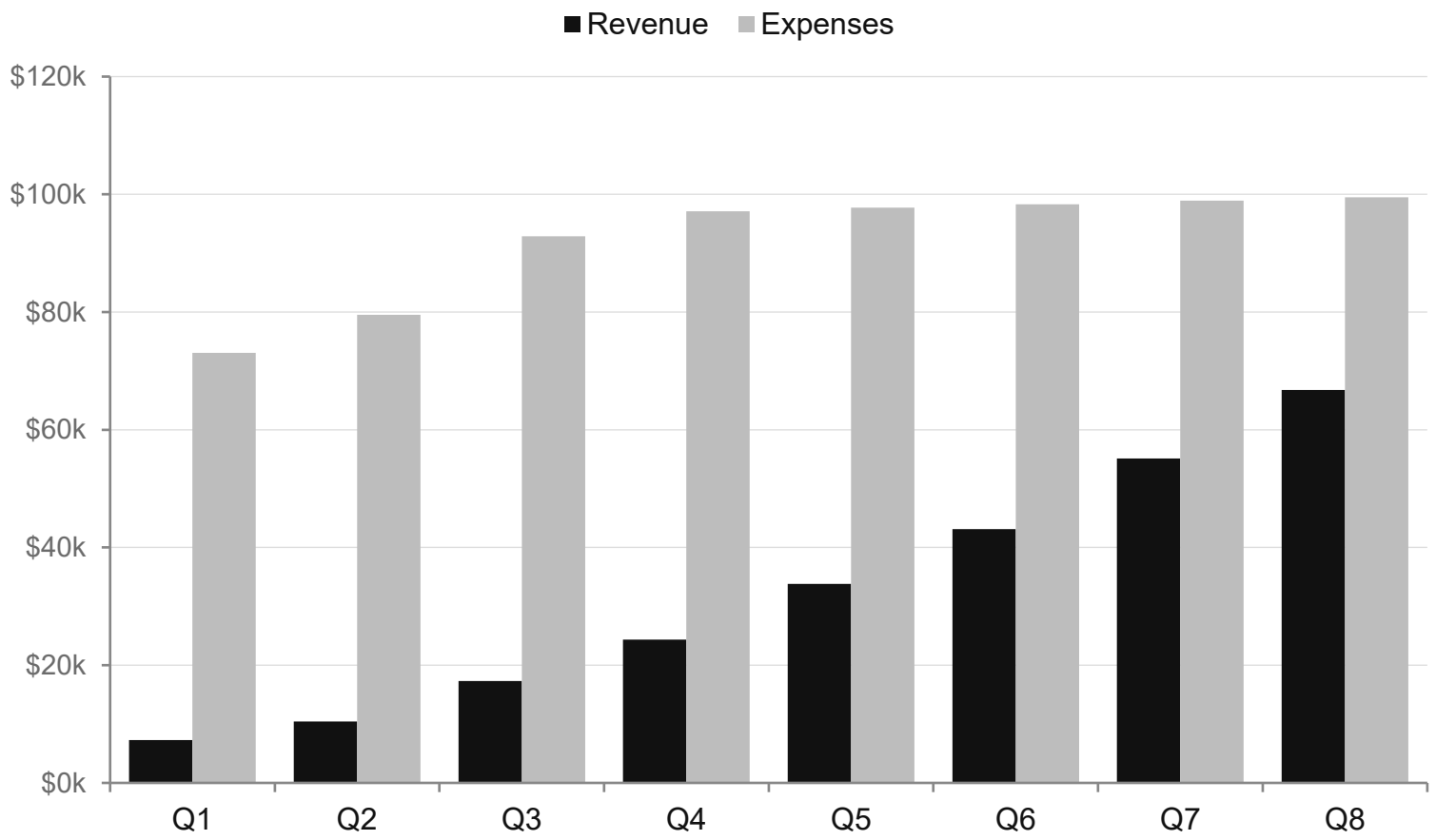
- First client outside Mexico
- Sales module (abandonment recovery)
- 10 carriers

MONTHS 19–24

New verticals

- 14 clients
- First utility or fintech client
- Break-even

24-month financial projection



US$23k

Monthly revenue at month 24

US$281k

Annualized revenue (ARR) at month 24

> 24 m

Monthly breakeven

THE OFFER

The round

US$825,000

for 24.8% · 24 months of operation

PRE-MONEY	**US$2,500,000**
POST-MONEY	**US$3,325,000**
INSTRUMENT	**Post-money SAFE**

USE OF FUNDS



TEAM

A team already running 9 AI products

RH

Rafael Herrera

CEO / CFO

Strategy, finance and relationships with investors and corporate clients.

VD

Vladimir Díaz

CTO

Architecture, AI and operation of Menteia's products in production.

FD

Francisco D'Angelo

Head of Legal and Compliance

Corporate structure, regulatory compliance and data protection.

Invest in SAVANT AI

We already resolve for 3 telecom brands. This round takes us to 14 and into LatAm.

Rafael Herrera · CEO / CFO
Vladimir Díaz · CTO
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