SEED ROUND · OCTOBER 2026

Menteia KYC

Identity verified against official sources in under 2 minutes.

kyc.menteia.com

by MENTEIA

THE PROBLEM

Identifying customers in Mexico is slow, expensive and vulnerable

01

Regulatory obligation

Banks, fintechs and telcos must identify every customer.

02

Global providers

Charge in dollars, with minimums, and don't understand the INE.

03

Rising fraud

Photocopies, screens and stolen IDs.

THE SOLUTION

KYC against INE and RENAPO in under 2 minutes

01

Link

No app: the customer opens a link or uses the SDK.

02

Live capture

INE or passport via camera; no gallery photos.

03

Liveness check

Head turns and face match against the ID.

04

Official sources

Voter roll (INE) and CURP (RENAPO).

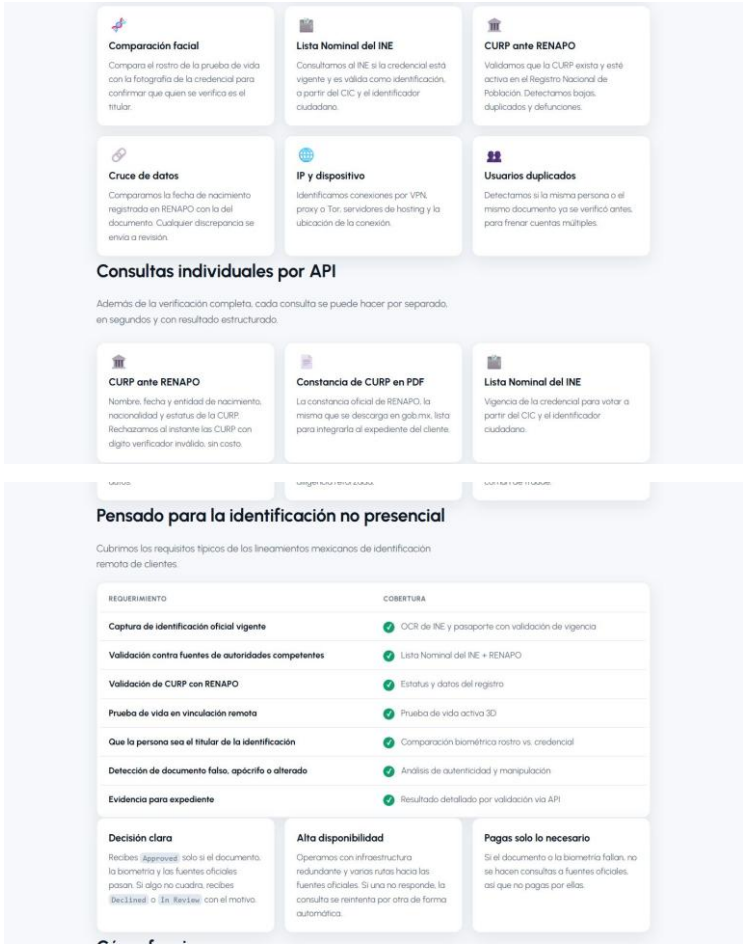
05

Decision

Approved or rejected via API and signed webhook.

The product, on screen





WHY WE WIN

Built for Mexico, on proprietary technology

Built for the INE

Front, back, QR vs MRZ, CURP, voter roll, REPUVE.

Anti-fraud at capture

Detects photocopies, screens and objects over the ID.

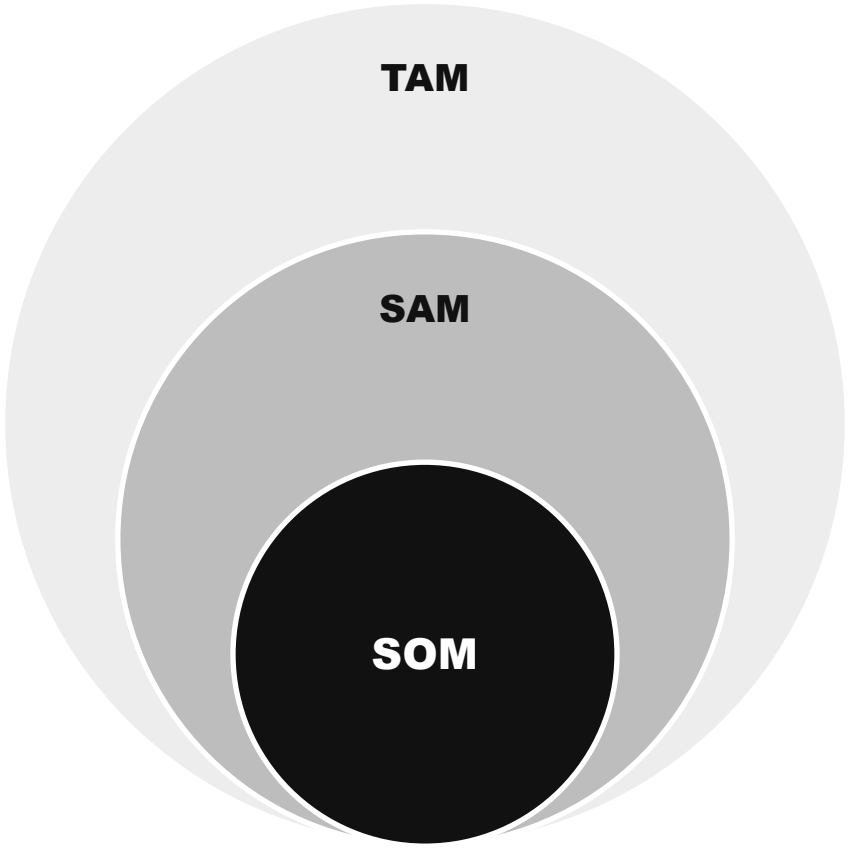
In-house biometrics and OCR

Cost per verification far below global providers.

White-label

On the client's domain, with audit log replication.

Identity verification: US$369 M in Mexico



TAM US$368.7M

Identity verification in Mexico 2025; US$728 M in 2030

SAM US$37M

Fintechs, SOFIPOs, MVNOs and mid-size companies via API

SOM US$500k

~250k verifications per year

BUSINESS MODEL

Pay per use, no fees or minimums

VERIFICATION

US$0.40–1.20

full check, by volume and tier (certified biometrics).

API LOOKUPS

US$0.10–0.25

CURP, voter roll, REPUVE.

WHITE-LABEL

US$500+

per month: own portal, SLA and log replication, plus usage.

TRACTION

In production from month one

~950
verifications in the first weeks

< 2 min
per full verification

3
telecom brands in production

US$3.2k
monthly revenue together with SAVANT

Client: INXEL group (inXel, Jamachulel, XAP). The engine also powers Vamo and Doble D.

COMPETITION

More local than the global players

Alternative	What it offers	Our advantage
Global (Incode, Mati/Metamap, Truora)	Multi-country KYC, priced in dollars	Built for INE/RENAPO, cheaper, no minimums
Verificamex / local validators	Standalone source lookups	Full flow with biometrics and anti-fraud
In-person onboarding	Branch and paper	2 minutes from a phone
In-house build	Months and fraud risk	Ready via API, SDK or white-label

GO-TO-MARKET

From 1 to 30+ clients

01

Cross-selling

Menteia products and SAVANT AI clients.

02

AML community

Compliance officers (AECGR) as a channel.

03

Integrators

Core banking and loan origination.

WHAT THE ROUND ACHIEVES

24-month roadmap



MONTHS 1–6

Trust

- iBeta liveness certification
- Privacy notice and contracts
- 5 new clients

MONTHS 7–12

Commercial scale

- 15 active clients
- Integration with 2 financial cores
- Advanced e-signature

MONTHS 13–18

AML product

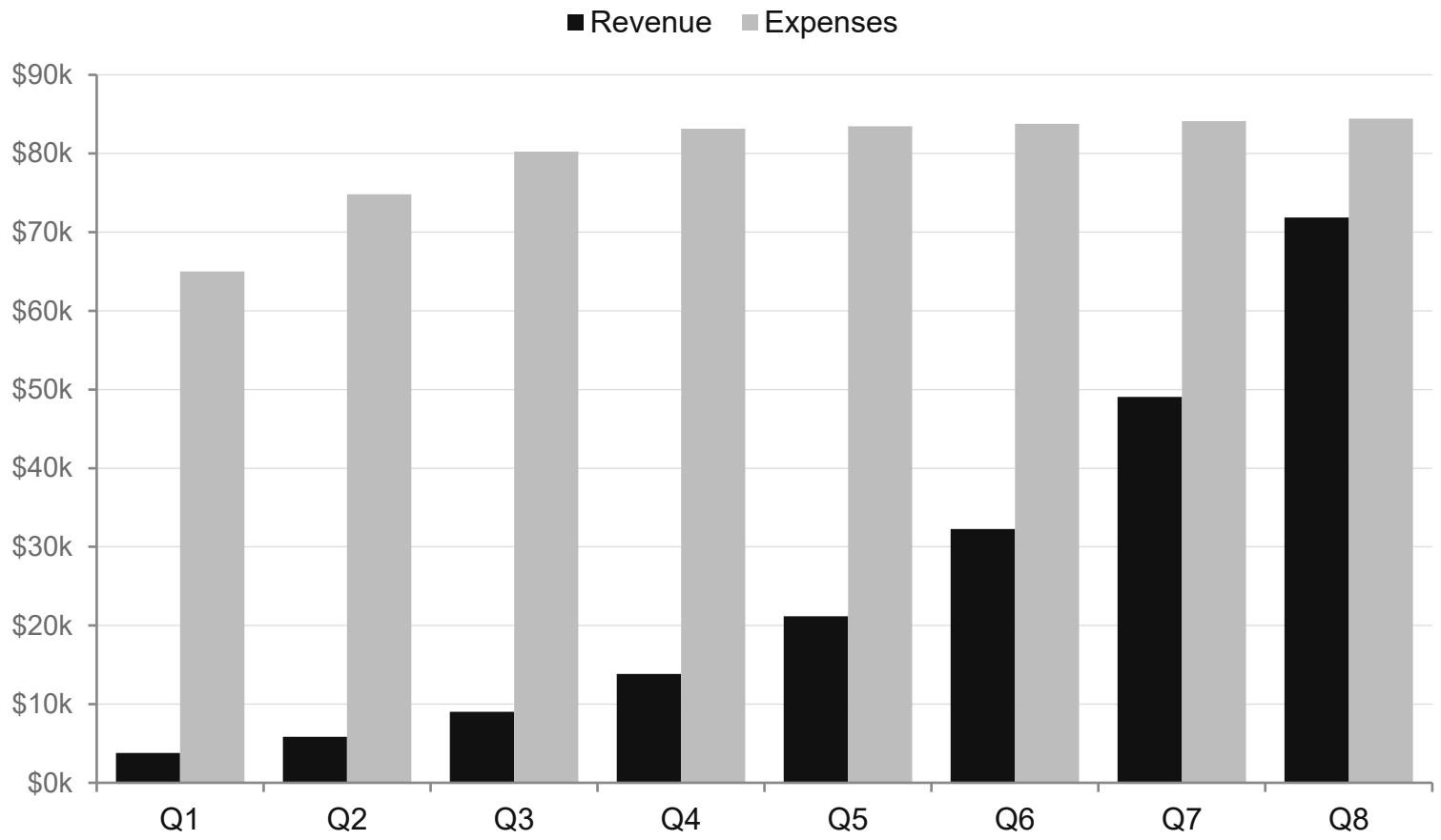
- PEP and sanctions lists
- Ongoing monitoring
- First client outside Mexico

MONTHS 19–24

Platform

- 45k verifications per month
- Break-even
- Prepare Series A

24-month financial projection



US$27k

Monthly revenue at month 24

US$323k

Annualized revenue (ARR) at month 24

> 24 m

Monthly breakeven

THE OFFER

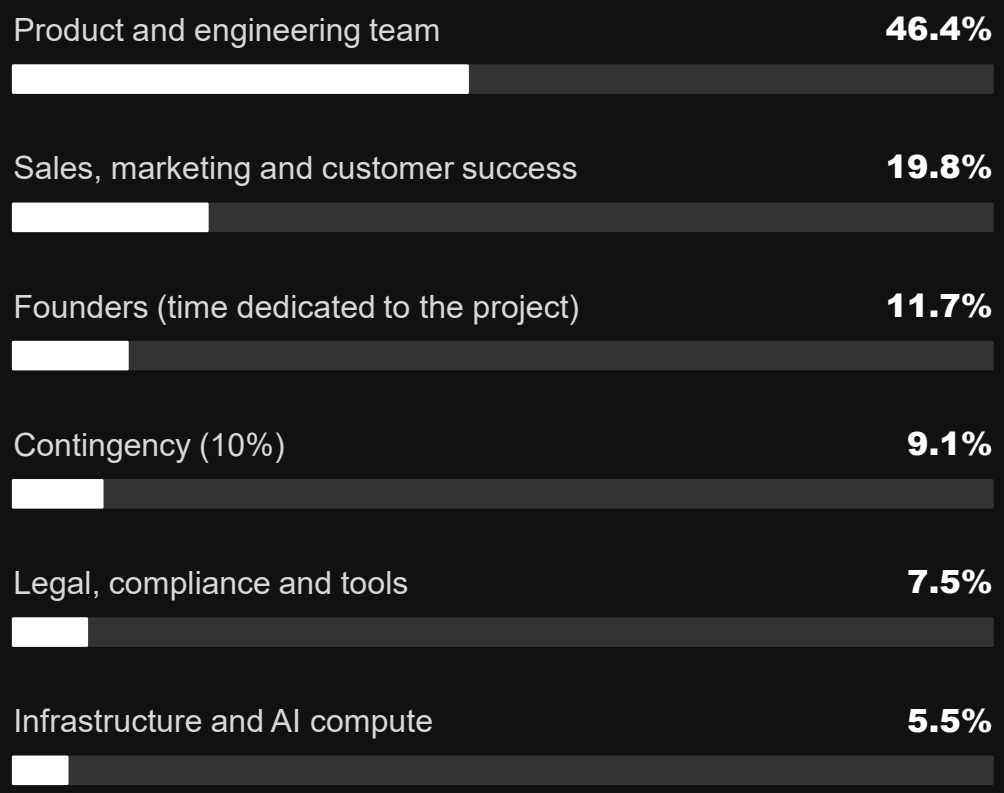
The round

US$725,000

for 22.5% · 24 months of operation

PRE-MONEY	**US$2,500,000**
POST-MONEY	**US$3,225,000**
INSTRUMENT	**Post-money SAFE**

USE OF FUNDS



TEAM

A team already running 9 AI products

RH

Rafael Herrera

CEO / CFO

Strategy, finance and relationships with investors and corporate clients.

VD

Vladimir Díaz

CTO

Architecture, AI and operation of Menteia's products in production.

FD

Francisco D'Angelo

Head of Legal and Compliance

Corporate structure, regulatory compliance and data protection.

Invest in Menteia KYC

Digital identity in Mexico needs a local provider. We're already in production.

Rafael Herrera · CEO / CFO
Vladimir Díaz · CTO
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