Current traction

Copiloto Aero — AI quoting cockpit for aerospace suppliers: reads requests and drawings, prepares the quote with the company's pricing engine, and the analyst approves every section.

Status

Product in production with one anchor customer. No recurring revenue reported yet.

Metrics

Indicator	Value	Source
Customer in production	INDUMET	Team / deployment
Past quotes ingested	929 (4,600 line items, 29 customers)	Knowledge base
Active users	7	Admin panel
Automated tests	18 files	Repository
Quotes processed and time saved	To be documented	Pending

Customers and pilots

- INDUMET (aerospace sector), can be named.

Milestones achieved

- Sep-2026: production deployment based on the technical design (SDD v0.4).
- Sep-2026: quote history and manuals ingested.
- Oct-2026: command center, support and per-session chat.

Evidence available for due diligence

- Cockpit in production.
- User manuals.
- Audit log and admin panel.

To be documented before pitching

- Measure: quotes per month, time per quote before/after and rate of errors avoided.
- Define a commercial contract with INDUMET (subscription) and a reference letter.
- Decouple from the anchor customer's pricing engine (NATALIA, from a third party) to sell to other companies.
- Security hardening (phase F8) and a dedicated server.