SEED ROUND · OCTOBER 2026

PlaneTech Air Express

The part your aircraft needs, quoted in hours, not days.

planetechair.me

by MENTEIA

THE PROBLEM

An aircraft on the ground costs thousands per day

01

Costly AOG

Every day without the part is an aircraft that doesn't fly.

02

Few suppliers

Limited local inventory and customs delays.

03

Quoting is slow

Hundreds of offers to review by hand for each part.

THE SOLUTION

A Miami broker run by AI

01

Request by chat

Part number, data plate photo or voice note.

02

Global sourcing

Hundreds of offers reviewed in minutes.

03

Automatic RFQ

Every relevant supplier, in one pass.

04

Proposal

PDF with price, condition and certificates.

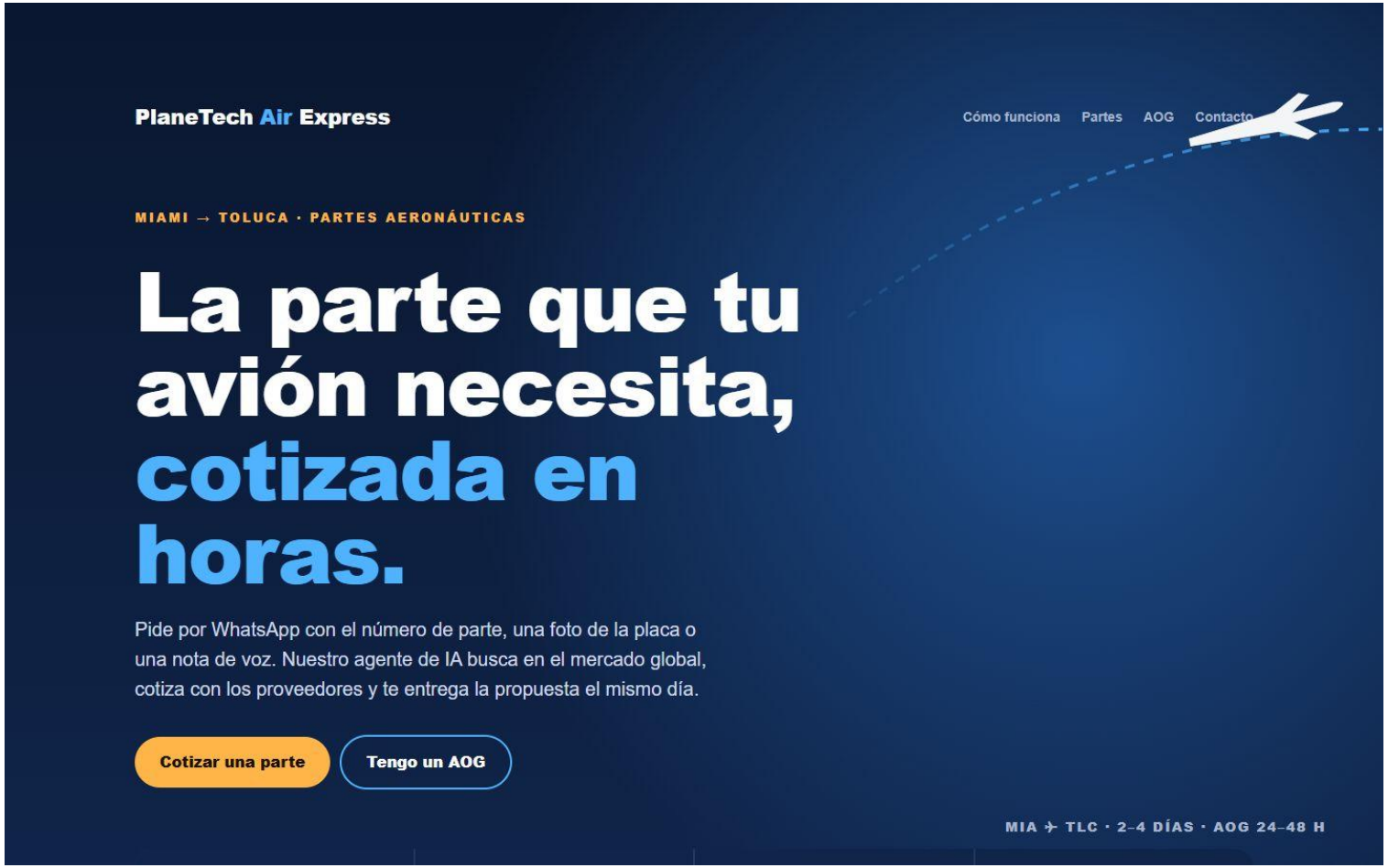
05

Delivery

Miami → Toluca in 2–4 days; AOG in 24–48 h.

HTTPS://MENTEIA.COM/AEROEXPRESS/

The product, on screen





WHY WE WIN

The first to quote wins

Speed

Hours, not days, from request to proposal.

Coverage

More suppliers consulted for each part.

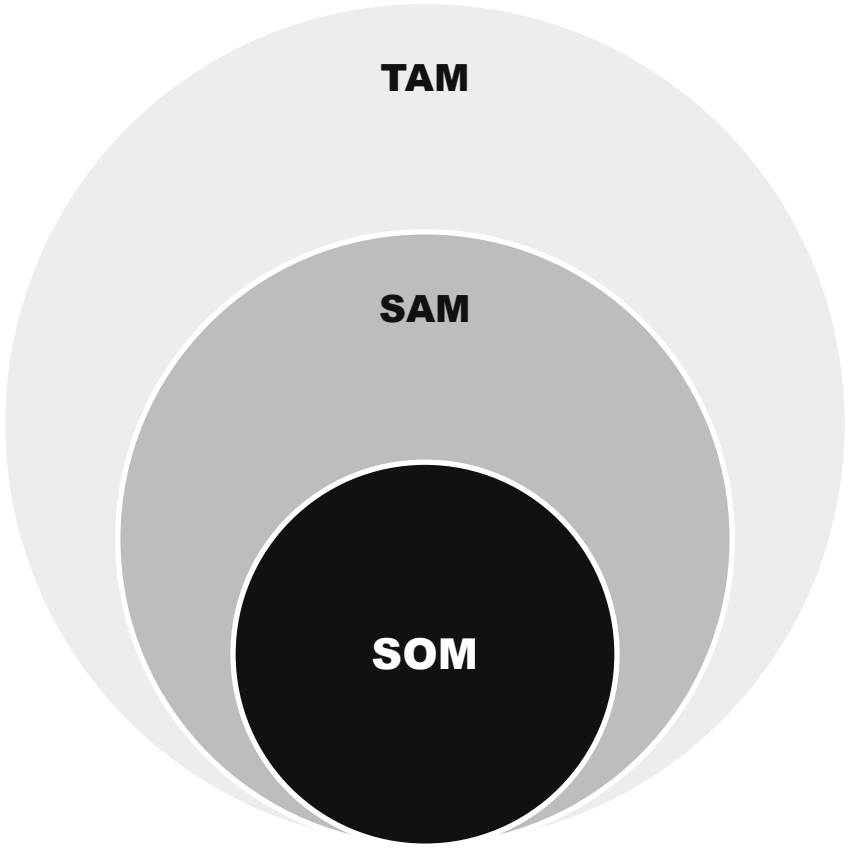
Traceability

8130-3 and certificates verified in Miami.

The right hub

Based in Miami, anchor customer in Toluca.

Toluca: the business aviation hub



TAM US$600M

Replacement parts for business aviation, general aviation and MRO in Mexico

SAM US$60M

Toluca + Mexico City ecosystem: operators, charter and repair shops

SOM US$3.9M

~US$325k in sales per month within 24 months

BUSINESS MODEL

Margin on every transaction

AOG

30–50%

urgency margin, delivery in 24–48 h.

ROTABLES

20–35%

outright sale, no exchange.

ROUTINE

15–25%

consumables and hardware with repeat purchases.

TRACTION

Operating with the largest business aviation operator in LatAm

ALE
active customer in Toluca

180+
offers reviewed per search

8+
suppliers per request

Min
from request to RFQ sent

Agent in production since August 2026: chat intake, PartsBase, RFQs, reply reading and PDF proposals.

COMPETITION

Faster than a broker, more global than local suppliers

Alternative	What it offers	Our advantage
Local suppliers in Toluca	Limited inventory, import lead times	Access to the global market from Miami in hours
Traditional Miami brokers	Manual quoting by phone and email	AI agent: more suppliers, faster
Direct marketplace purchases	The customer searches and negotiates alone	Sourcing, verification and logistics handled
OEM distributors	List price, long lead times	Certified surplus/overhaul alternatives

GO-TO-MARKET

From ALE to the whole Toluca ecosystem

01

Anchor customer

ALE as a reference and recurring volume.

02

AOG entry point

One solved emergency converts the customer.

03

Certifications

ASA-100 and AS9120B for large MROs.

WHAT THE ROUND ACHIEVES

24-month roadmap

MONTHS 1–6

Commercial base

- Document sales with ALE
- ASA membership and Miami LLC
- 5 active customers in Toluca

MONTHS 7–12

Repeat purchases

- Consumables program for MROs
- ASA-100 certification
- US$100k in sales per month

MONTHS 13–18

AOG 24/7

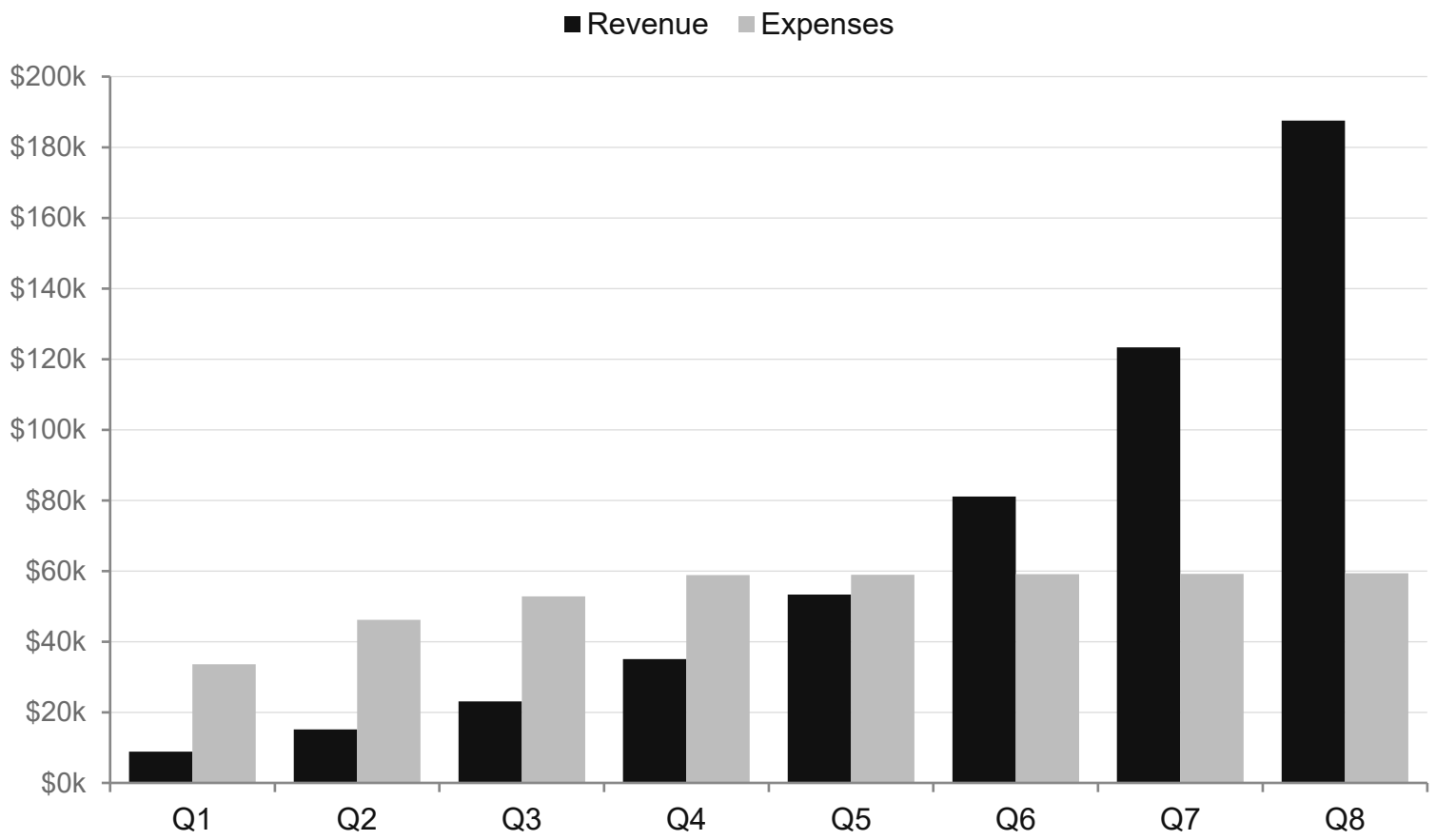
- AOG on-call desk with high-turnover stock
- Monterrey and Guadalajara
- US$200k in sales per month

MONTHS 19–24

Scale

- ~US$325k in sales per month
- AS9120B in progress
- Central America

24-month financial projection



US$71k

Monthly revenue at month 24

US$857k

Annualized revenue (ARR) at month 24

Month 15

Monthly breakeven

THE OFFER

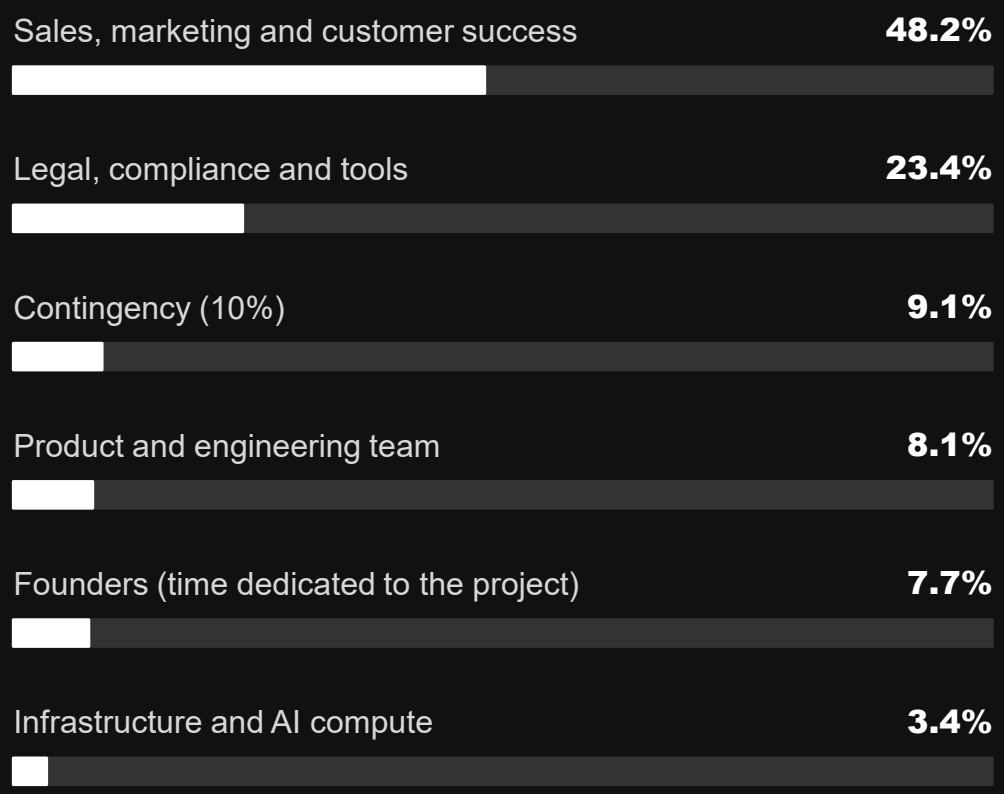
The round

US$475,000

for 20.9% · 24 months of operation

PRE-MONEY	**US$1,800,000**
POST-MONEY	**US$2,275,000**
INSTRUMENT	**Post-money SAFE**

USE OF FUNDS



TEAM

A team already running 9 AI products

RH

Rafael Herrera

CEO / CFO

Strategy, finance and relationships with investors and corporate clients.

VD

Vladimir Díaz

CTO

Architecture, AI and operation of Menteia's products in production.

FD

Francisco D'Angelo

Head of Legal and Compliance

Corporate structure, regulatory compliance and data protection.

Invest in PlaneTech Air Express

Mexico's business aviation needs parts faster. We are already quoting.

Rafael Herrera · CEO / CFO
Vladimir Díaz · CTO
menteia.com