Y Combinator application (raw draft)

SinHumanos — Platform for companies to adopt AI: skills (executable knowledge) and agents that do the work connected to their tools, plus computer vision and chat with data.

Answers ready to paste into the YC form (Winter 2027 closes on **Nov 2, 2026**, 8 pm Pacific time; confirm at ycombinator.com/apply). Only real data as of Oct 28, 2026; where there is no data we say so. At the end, the critique a partner would make.

Criteria used: ycinsight.com/apply (what partners look for in each question), ycinsight.com/yc-deal and ycinsight.com/yc-request-for-startups.

Company

Describe what your company does in 50 characters or less.

Turn how employees work into AI agents that do it (49 characters)

What is your company going to make?

SinHumanos lets a non-technical employee describe how they work in Spanish; we turn it into a 'skill' and an agent that does the work connected to email, Office, Drive, Slack and calendars, with an audit trail and human approval. Multi-model, on-premise for enterprises. Also computer vision and chat-with-your-data.

Progress

How far along are you?

Private beta with a waitlist. No paying customers and no usage numbers documented.

How long have each of you been working on this? How much of that has been full-time?

Weeks.

Idea

Why did you pick this idea to work on? Do you have domain expertise? How do you know people need what you're making?

Companies want AI but pilots die after a demo. Evidence: none collected yet.

Who are your competitors? What do you understand about your business that they don't?

Lindy, Relevance AI, Dust, Glean, Microsoft Copilot. Crowded.

How do or will you make money? How much could you make?

US$25/agent/month; teams from US$99/month; enterprise on-premise.

Tell us something surprising or amusing that one of you has discovered.

Pending.

Founders

Founders

Three co-founders: Rafael Herrera (CEO/CFO), Vladimir Díaz (CTO, software engineer, 20 years, PhD in business competitiveness and innovation from IQS–Ramon Llull, advised Ford, CANTV, Google and Globant) and Francisco D'Angelo Ohep (lawyer, LLM in international business law, AI-law specialist from Universidad de Salamanca). Vladimir wrote the code.

Numbers YC will work out

Question	Honest answer
Default alive?	No.
Does it fit a 2026 RFS?	Maps to 'Company Brain' and 'DevTools for AI agents' — the most competitive categories.
Valuation we would ask for outside YC	No valuation
What YC offers	US$500k: US$125k for 7% (≈ US$1.79 M post) + US$375k on an uncapped SAFE with MFN

Blunt critique (what a partner would attack)

- No valuation by team decision. It fits an RFS, but it is YC's most crowded category and there is not a single paying user.
- The website says 'deploying the first 712 agents' with no data to back it: remove it or prove it.

What to do in the next 8 weeks

- 10 companies using it for free and 3 paying.